



# Connections

an ITP community newsletter Fall 2006

## ITP CONTRIBUTES TO TWO MAJOR CONFERENCES THIS FALL

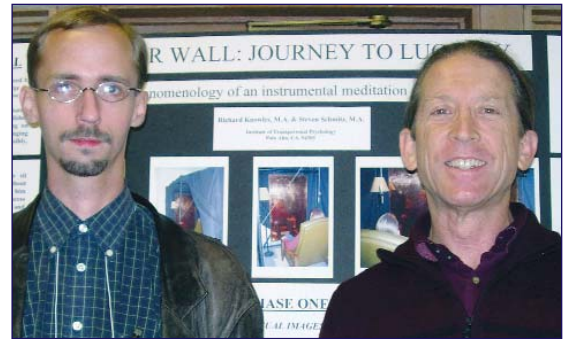
BY DAN GAYLINN AND ELAINE SCHMITZ

ITP faculty, graduates, and students participate in many major professional conferences each year. There were two conferences this fall that highlighted ITP: the ATP/ITP Annual Conference and the European Transpersonal Association 8th Conference. Both are detailed below.

**ATP/ITP Annual Conference: 100 Years of Transpersonal Psychology, Sept. 7 – 9, 2006, in Palo Alto:**

One-hundred years ago, William James used for the first time the word “transpersonal.” A century later, the Association for Transpersonal Psychology and the Institute of Transpersonal Psychology collaborated for their annual professional conference to reflect on the innovations and discoveries that have shaped the field since that day, and to chart the future for the next 100 years. With more than 40 workshops, keynote talks and presentations, and more than 200 registrants from the U.S., Brazil, Russia, Latvia, Mexico, and England, the truly international collective met to share invaluable insights towards the next developments

*Continued on page 3*



Richard Knowles and Steven Schmitz present their poster at the ATP/ITP conference.



## A LETTER FROM PRESIDENT BEN MANCINI

Dear Friends,

Welcome to the first annual report issue of our Connections newsletter. It is my great privilege to tell you that based on the successes of the past year, the outlook for ITP is truly exciting.

As a former President of the Institute, Board member, and current Interim President, I'm here because I believe in transpersonal psychology. I support what each one of you is doing. I am inspired by all the exciting academic and organizational advancements we have achieved this past year.

Two of ITP's highest priorities include building non-tuition revenue and increasing scholarship opportunities for both incoming and current students. This past year, thanks to the generosity of Joan and Bill Porter, 17 current students received the first ever Center for the Divine Feminine scholarships. In addition, this fall ITP granted its first incoming student scholarships with proceeds from our first annual online auction. This has been a year of scholarship firsts!

During this, our thirtieth anniversary year, we acknowledged and celebrated the gifts we've received over the lifetime of ITP. We are deeply grateful for your ongoing support. Your generosity ensures our financial security, scholarships, and continued academic excellence.

There are many ways we can all invest in the future of ITP through contributions to the annual fund, student scholarships, or support for some of the ground breaking research of our extraordinary faculty and students. Including ITP in your estate planning, referring people to our counseling center, volunteering your time, or introducing us to potential donors are additional ways to give.

Thanks to you, ITP has continued to grow and strengthen its academic vision while engaging dynamically with the greater community and the world. Here's to another thirty years of excellence!

With all best wishes,  
Ben Mancini, Interim President

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**FACULTY SPOTLIGHT  
ON DR. MARIUS KOGA**

Last year, ITP almost lost one of its best new instructors: Dr. Marius Koga. As a contract faculty member during the 05-06 school year, Dr. Koga quickly earned the love and respect of ITP students. When his commitments to UC Davis began to increase, it became clear that keeping him would require a more serious commitment from ITP. The problem was that there was no money in the budget to hire him as core faculty.



DR. MARIUS KOGA

Students quickly raised their voices in support of Dr. Koga, and miraculously a three-year \$90,000 family foundation grant enabled us to hire him as half-time core faculty member. Without this grant, we most certainly would have lost him. The family foundation (wishing to remain anonymous) saved the day enabling us to hire Dr. Koga. The ITP community is the true beneficiary. We are deeply grateful.

Dr. Koga is a perfect fit at ITP. His education, work, and personal experience is a blend of medical and public health education, transcultural psychiatry, medical anthropology, spirituality, martial arts, and holistic health. He holds an MD from Romania and a Master’s in Public Health. He has been teaching in the U.S. for over 15 years in psychology, cross-cultural psychiatry, public health, and

holistic health. “Through years of personal transformation and healing I have journeyed from being a political refugee traumatized by imprisonment and torture to a place of insight in cross-cultural, transpersonal and spiritual psychology,” explains Dr. Koga.

To further his understanding of spirituality, he has taken an experiential approach by living in an Indian monastery in California for five years. He has been a student of Zen Buddhism and Vedanta since 1980. He also holds Yondan (4th degree black belt) levels in Judo, Jujitsu, and Karate-do.

**The family foundation saved the day enabling us to hire Dr. Koga. The ITP community is the true beneficiary. We are deeply grateful.**

His particular interest is in cultural competence when mental health services are provided for ethnic minorities. For many years he has explored the determinants of spiritual resilience in East European refugees suffering from PTSD, depression, anxiety, and adjustment disorders. As the Medical Director of a large counseling center in Sacramento, he has worked with Bosnian war refugees for the past six years. Dr. Koga is also involved in medical student education. He is Dean of International Medicine & Development at Cambridge Overseas Medical Training Programme, Cambridge, U.K.; Associate Clinical Professor of Psychiatry at Tulane School of Medicine; and recently a Clinical Associate Professor at UC Davis School of Medicine.

In addition to his role as a core faculty member of ITP, Dr. Koga will co-chair (with Interim President Ben Mancini) the new Strategic Development Committee, comprised of representatives of key stakeholder groups: Faculty, Administration, Students, and Board. The committee will work to ensure the long-term financial security and advancement of ITP by developing partnerships between ITP and other organizations, institutions, and individuals.

Not only are we getting a great teacher, but a great leader as well. Welcome to the ITP family Dr. Koga!

## GIVING FROM THE HEART

### AN INTERVIEW WITH JOAN PORTER

ITP Alumna **Joan Porter**, and her husband Bill, have been ITP's most generous donors. This past year, Joan and Bill supported ITP's Center for the Divine Feminine at the "Philanthropist" level and designated nearly a third of their gift for student scholarships. Seventeen students received scholarships to support their work in the evolving fields of women's spirituality and the Divine Feminine.

In August, Interim President, Ben Mancini, and core faculty member, Kate Wolf-Pizor, presented Joan with a framed thank you gift which included a picture and signature of each scholarship recipient. Joan was kind enough to share with us what she gained from her experience at ITP, what inspires her to give, and why ITP's Center for the Divine Feminine is so important to her.

#### What did you gain from your education at ITP?

My education at ITP allowed me to expand my creative and intuitive self. I remember the first gathering with my class. It was as if I had come home to myself. I received my MA in Marriage, Family and Child Counseling from San Jose State only a few months earlier. It was refreshing to be in a realm where inquiry into the transpersonal was encouraged. I no longer felt like an oddity. It was at ITP that I had my first experience of remembering a past life. It was at ITP that I learned that my body held intelligence, emotions, and memories of the past. It was at ITP that I learned to listen to and make space for others. And, it was at ITP that I began to love and respect myself.

#### As an alumna, what inspires you to give to ITP?

ITP is one of the few schools that offers students an opportunity to find their way by inquiring into self. Students are encouraged to take responsibility for their education and emphasis is placed on community and collaboration. Access to and interaction with faculty members, administrators, and trustees are encouraged. Students at ITP have the opportunity to learn to work from their authentic

**"Students at ITP have the opportunity to learn to work from their authentic selves, which I believe moves humanity along its evolutionary path."**

elves, which I believe moves humanity along its evolutionary path. This evolution may be the event that contributes to us not annihilating our planet and ourselves. ITP is a place of hope to me, a place where heart and soul are revered. It is a place where creativity and intelligence thrive because the emphasis is on the whole. ITP's leadership in the field of transpersonal psychology is what inspires me to give to ITP.

#### Why is ITP's Center for the Divine Feminine important to you?

The Center for the Divine Feminine seems vitally important to ITP, and for humanity, at this time. ITP was founded during a time of great social change. In fact, ITP contributed to the change. Bob Frager and Jim Fadiman

were courageous to move from a more traditional academic environment to a transpersonal model, which encompassed the whole being rather than just the intellect. That was 30 years ago and the divine feminine's calling was just beginning to be heard in western societies. It was a time of women standing up for themselves and demanding equality to men. The difference between then and now is that women pushed, shoved, shouted, blamed, burned their bras, and emulated the male model of doing. We knew no other way. Slowly but surely the divine feminine is letting us know, at a very deep level, that the integration of nurture, collaboration, intuition, intellect, creativity, divinity, self expression, and love are being called forth. Without these qualities humanity is out of balance. When the pendulum of change is swinging we tend to cling to what is familiar and comfortable. This is a time not to cling to anything. It is an opportune time for each of us to inquire into our own masculine and feminine natures. The Center for the Divine Feminine is ideally situated at ITP for such inquiry.



Joan Porter (center) receives thanks from Ben Mancini, Kate Wolf-Pizor and the 17 scholarship recipients.

## ITP CONTRIBUTES TO TWO MAJOR CONFERENCES THIS FALL

*continued from page 1*

in the field.

The conference opened with a choreographed celebration of Women's Wisdom, which set the tone for the next two days. Another evening was devoted to the role of media in transpersonal psychology and included two films. The first was a moving film which contemplates the awareness of death as an affirmation of life, by Ivana Steigman and Dan Gaylinn, and the second film was a well-crafted documentary which traces the history of transpersonal psychology, by Kevin Page.

In attendance were many who played important roles in the founding and development of the field and of ITP (including James Fadiman, Robert Frager, and Stanislav Grof), ATP (including David Lukoff, Stuart Sovatsky, Frances Vaughan, Ron Jue, Dwight Judy, Arthur Hastings, and Jeanne Achterberg) and the *Journal of Transpersonal Psychology* (including Marcie Boucouvalas, Kaisa Puhakka, and Miles Vich). Many promising students also participated through their informative poster sessions and presentations.

This successful event was made possible by all who contributed their time and energy, including Arthur Hastings, David Lukoff, Kaleo Waxman, Dan Gaylinn, John McKenzie, Lyssabeth Mattoon, and many additional volunteers. For those unable to make it this year, start planning now for the next conference, scheduled for Delhi, India (January 5-8, 2008). Audio and video clips from this year's Conference will soon be uploaded to the 'Members Only' archives at

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**ITP CONTRIBUTES TO TWO MAJOR CONFERENCES THIS FALL**

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www.atpweb.org.

**European Transpersonal Association 8th Conference, *Revealing the Divine Feminine*, October 6-8, 2006, St. Ouen l'Aumone, France:**

As we go to press with this newsletter, a delegation of fourteen ITP faculty, students, graduates, and former administrators will have participated in the EUROTAS Conference which will take place in the lovely Loire Valley. Its theme this year is *Revealing the Divine Feminine*. Many of the ITP participants have also been active in ITP's associated organization, The Center for the Divine Feminine. The conference will explore various aspects of the reemergence of the feminine and its expression in our lives and throughout the world.

ITP participation is as follows:

Plenary sessions will be led by Olga Louchakova, and Pat Luce with Bob Schmitt.

Presentations will be provided by Christine Brooks, Irina Kardos, Diane Rickards, Steven Schmitz, and Arielle Warner.

Workshops and panels will be presented by Pat Luce, Genie Palmer, Ana Perez-Chisti, Judy Schavrien, Valerie Sher, Megan Wagner, and Kate Wolf-Pizor.



Dwight Judy and Jeff Hudson receive Dean's Circle honors at the ATP/ITP Conference social hour.

**ITP CELEBRATES 30 YEARS WITH GALA EVENT HONORS LIFETIME DONORS AND RAISES FUNDS FOR STUDENT SCHOLARSHIPS:**

Board members, Alumni, Friends, Faculty, Staff, Students, and significant others gathered for a gala event on Friday June 16th to celebrate ITP's 30th anniversary. During the opening reception we were serenaded by a lovely classical trio, including our own Joachim Sehrbrock on the cello. ITP Alumna and Board of Trustees chair, Marilyn Manning, served as mistress of ceremonies for the program entitled, "Founding Vision, Current Leaders & Future Dreams." Students Merlin Lucas and Jennifer Brown (standing in for Hayden Reynolds) set the tone with a lovely opening ritual.

ITP Founders, Bob Frager and Jim Fadiman, shared their founding vision for ITP, and amused us all with their memories of ITP's early years. Alumni Association President Marie May, soon had everyone singing and raising their glasses in a toast. Marilyn and Marie then honored those who had contributed from \$5,000 to more than \$250,000 in cumulative gifts to ITP over its 30 year history. These alumni and friends of ITP have adopted a leadership role through their generous financial support. We call them our "Current Leaders:"

**PRESIDENT'S CIRCLE (\$25,000 AND UP)**

- Anonymous (7)
- Belinda Brent
- Francis Dresch
- Morris Enfield
- Bernard & Sandra Magnussen
- Melinda "Mo" Maxfield
- Henry "Hap" Perry
- Bill & Joan Porter
- Jerre & Joyce Sears
- Virginia G. Stronck Family Trust

**DEAN'S CIRCLE (\$10,000 - \$24,999)**

- Anonymous (4)
- Marz Attar
- Paul Brown
- Rinaldo S. Brutoco
- Richard & Pamela Davison
- Donald F. Eldridge & Barbara J. Tener
- Sherry Fetzer
- French & Margo Harris
- Jeff & Claudia Hudson
- Dwight & Ruth Judy
- David Kirkpatrick & Pamela Prime
- Ben & Nancy Mancini
- Marilyn & Seth Manning
- Jacqueline Moore & Steven Dantzker
- Ursula Moore



Alumni Association President Marie May leads us in a toast to 30 more years. Cheers!



Interim President Ben Mancini presents retiring President Bob Schmitt with one of several gifts honoring him for his many years of dedicated service to ITP.

- Sean O' Laoire
- Peninsula Community Foundation
- Leon Pyle
- Michael L. Ray
- Paul & Sheri Robbins
- Ann Roberts
- Jay Scolio
- Toyota Motor Sales, USA, Inc.
- Xin Yan
- Albert & Barrie Zesiger

**LEADERSHIP CIRCLE (\$5,000 - \$9,999)**

- Anonymous (2)
- Angeles Arrien
- H. Michael Bennett
- David Bishop
- Mary Culbertson
- Susanna Davila & Dick Curtis
- Lou Dunn Diekemper
- Yolanda (Lolly) Font
- Hewlett Packard Company
- Institute of Noetic Sciences
- Carolyn Mitchell
- Semiconductor Materials Int'l
- Stephen W. Morrell
- Zella Rushing
- Robert Schmitt & Patricia Luce
- Ruth Anne Woodruff



Alumni Association President Marie May presents a gratitude box to Ursula Moore (wife of late Board member Ernest Moore) honoring their lifetime giving to ITP.

In the "Future Dreams" section of the program, Interim President, Ben Mancini introduced Bob Schmitt as one who has contributed greatly to the evolution and development of ITP. The event gave us an opportunity to recognize, honor, and thank Bob for his nearly 20 years of dedicated service to ITP. "Bob has prepared ITP for the next stage in its evolution. He has built a foundation for going forward and inspired us with his vision of ITP's future," said Ben. Bob then expressed his vision for the future of ITP, which is shared by faculty, staff, board, and alumni alike. His vision involves bringing ITP and transpersonal psychology to the world, creating strategic partnerships and achieving APA accreditation.

Before the closing ritual, several key volunteers were acknowledged including Marie May, Marilyn Manning, Jeff Keimer, Jeff Hudson, Elaine Schmitz, and Lynn Myhal. Lynn single-handedly ran ITP's first-ever online auction to raise funds for student scholarships which raised a net of \$8,489. These funds enabled ITP to offer several scholarships to incoming students for the first time ever.

The closing ritual ended with the song: "This Little Light of Mine," and like magic, the band (featuring our own staff member, Curtis Funderburk) joined in from behind the curtain. Once unveiled, the band kept us on our feet and dancing despite the record heat that had the mercury topping 100 degrees that day. In short, a wonderful time was had by all.

## Board member Lynn Myhal single-handedly ran ITP's first annual online auction enabling ITP to offer several scholarships to incoming students for the first time ever.



Faculty, staff, students, alumni and friends of ITP all kick up their heels at the Gala!



ITP founders Bob Frager and Jim Fadiman entertained us with stories from the past.



President's Circle Donors, Jerre and Joyce Sears, with Interim President, Ben Mancini.



Alumnae Lolly Font, Nancy Hutchins and Ann Langley reunite at the Gala.

## WHAT LEGACY WILL YOU LEAVE?

ITP offers a variety of naming opportunities which will remain in perpetuity. Leaving a legacy with a planned gift to ITP is easy.

### WAYS TO GIVE:

A **bequest** is simply a provision in your will naming ITP as a recipient of a part of your estate. A bequest may be for a specific dollar amount, a percentage or fraction of your estate, or it may take the form of a trust. The taxable amount of your estate is reduced by the value of any charitable bequests.

**Life insurance** is an excellent tool for making charitable gifts. Life insurance provides an "amplified" gift that enables you – through a relatively small annual cost (the premium) – to give a gift far in excess of what would otherwise be possible.

**Securities or stock** make extremely effective gifts. The donor is entitled to deductions for the fair market value of the stock on the date of the gift, plus you pay no tax on the capital gain value of the gift shares.

**Life income agreements**, such as charitable trusts, pooled income funds, etc. are another option. These agreements could be used to shelter assets that pay income for life to you or anyone you name, with a future benefit to ITP.

For more information on any of these plans, please contact:

Tracy Byars  
Director of Institutional  
Advancement  
Institute of Transpersonal Psychology  
1069 East Meadow Circle  
Palo Alto, CA 94303  
650-493-4430 x 267  
tbyars@itp.edu

*The information above is intended to provide general information, not legal or tax advice. ITP encourages you to consult your lawyer or accountant before entering into any planned giving arrangement.*

## UPCOMING VOLUNTEER OPPORTUNITIES

*"I love volunteering. It's a great way to stay connected with old friends, meet new like-minds and further ITP's mission."*

—Leanne McWaters,  
MACP, 1991

There are LOTS of opportunities to volunteer at ITP. Here are just a few...

### VOLUNTEERS NEEDED FOR: ANNUAL ONLINE AUCTION (JANUARY – JUNE)

Join the Auction committee to help plan and produce the annual online auction for student scholarships.

### EVENTS

(AS NEEDED FOR EACH EVENT)

Join the events committee or just help out with events on an as-needed basis. It's fun!

### PHONE OUTREACH TO ALUMNI

5 – 7:30PM

(LATE NOV – EARLY DECEMBER, DATES TBA)

Help us reach out to alumni with the annual friend-raising phone-a-thon

For more information about any of these upcoming volunteer opportunities, contact Tracy Byars, Director of Institutional Advancement, at 650-493-4430 x 267 or [tbyars@itp.edu](mailto:tbyars@itp.edu).



Alumnae volunteers Leanne McWaters and Karen Ferguson reunite with Bob Frager and his wife Ayhan at the 30th Anniversary Gala.

## ITP TO HOST WASC SITE VISIT FOR REACCREDITATION

BY JOHN HOFMANN, WASC ACCREDITATION LIAISON OFFICER

This fall ITP will host an accreditation site visit on Educational Effectiveness by the Western Association of Schools and Colleges (WASC). This site visit will be the third in a series of reviews required of every institution seeking reaccreditation and will take place at ITP from **October 16-18**.

### *Why Accreditation?*

Regional accreditation is widely regarded as the “gold standard” by which institutions are judged for the quality of education they provide. Accredited institutions are recognized as having gone through a thorough evaluation and assessment process that determines the institution has both the resources to support its educational mission and can effectively measure whether it is achieving its educational goals and objectives.

Credentials earned by students at accredited institutions are valued by the educational community and the general public. For example, most universities and community colleges will not hire prospective teachers unless their degree was earned from an accredited institution. Transfer of academic credit is typically not allowed unless the units were earned at an accredited school. Also, federally funded student loans are only available to students enrolled at an accredited institution.

### *About Accreditation*

Institutions seeking accreditation by WASC voluntarily subject themselves to a thorough self-review process. During this process all areas of an institution's operation are assessed by a peer-reviewed committee. Each member of this committee shares a background in higher education and has various areas of expertise in both academics and administration. The areas assessed during these reviews include institutional purpose, institutional capacity, and educational effectiveness.

Three goals of ITP's upcoming Educational Effectiveness Review are:

- To review the design and results of institutional efforts to evaluate the effectiveness of educational programs
- To examine institutional practices for evaluating student learning and to develop and share good practices in using educational results to improve the process of teaching and learning
- To examine the alignment of institutional resources and activities designed to achieve the institution's educational objectives

A WASC Steering Committee, comprised of ITP faculty and staff, completed an extensive Educational Effectiveness Report in preparation for this site visit. The Steering Committee feels very confident that its review highlights the strengths of ITP's innovative educational approach and gives a clear account of where we need to grow and develop to improve the overall quality of an ITP education. This report, which is reviewed by both a WASC Site Team and the WASC Commission, is available to the public and may be accessed by contacting [jhofmann@itp.edu](mailto:jhofmann@itp.edu).

After highly successful visits in 2000 and 2004, we look forward to yet another productive and collaborative meeting with WASC.

**“Regional accreditation is widely regarded as the ‘gold standard’ by which institutions are judged for the quality of education they provide.”**

## BOARD SPOTLIGHT ON KARYN BARSА AND CHRIS VON BOGDANDY

The ITP Board of Trustees has been actively recruiting new members for the last two years. The focus of this recruitment has been to provide ITP with a broad array of talents and perspectives. Fundamental to all of the appointments is the new board member's commitment to Transpersonal Psychology and its values.

In this issue of Connections we are featuring two recent additions to the board, Karyn Barsa and Christian von Bogdandy.



KARYN BARSА

Formerly CEO of Smith & Hawken and COO/CFO of Patagonia, Karyn Barsa has led two vital organizations that serve as models for values-centered leadership around the world. Ms. Barsa's career includes the perspectives of mergers and acquisitions, corporate finance and premium brand management. She has specialized in turn-around opportunities in addition to successfully founding a consumer products company in the powersports industry. Ms. Barsa has enjoyed opportunities to meld business and

social missions. She has been a featured speaker for numerous organizations including the American Management Association, Business for Social Responsibility, and various sponsored conferences. Ms. Barsa holds a BA, in Economics from Connecticut College and a MBA from University of Southern California.

For the Board of Trustees, Ms. Barsa is chairing the Finance Committee and the Presidential Search Committee. When asked why she decided to become a board member, she replied, "I love the intersection of business and academia, especially with an institution, like ITP, which has a broad mandate for transformation we can take out into the world. The focus of ITP is truly global. As a business person, this large canvas for social impact is very exciting."

Mr. von Bogdandy obtained two Masters Degrees from the Technical University in Berlin, Germany. One of his degrees is in Mechanical Engineering and the other is in Business Administration. His 20 years of business experience focused in the areas of systems modeling, corporate development, strategic planning, and strategy implementation. As a consultant for Andersen and BearingPoint he consulted with several Fortune 500 companies on their strategic growth initiatives. Those companies included GE, Coca Cola, Applied Materials, Bank of America, and Intel. Currently he is the Director for Strategic Change at Gap Inc.

For the Board of Trustees, Mr. von Bogdandy is chairing the Trustees Committee. He is also working with the Presidential Search Committee and the ITP Strategic Development Committee. Mr. von Bogdandy's commitment to ITP and the board is based on his belief that psychological well being is the foundation for a healthy society and is directly linked to many global issues.

CHRISTIAN  
VON BOGDANDY

"ITP has a broad mandate for transformation we can take out into the world. The focus of ITP is truly global. As a business person, this large canvas for social impact is very exciting."

### BOARD OF TRUSTEES:

Karyn Barsa, M.B.A.  
Richard Davison, M.B.A.  
French Harris, M.A.  
Reynolds-Anthony Harris, B.A.  
J. Manuel Herrera, M.A.  
Jeffrey Hudson, B.A.  
Jeffrey Keimer, M.A., C.F.P.  
David Kirkpatrick, J.D.  
Edmund Knighton, M.A.  
Ben Mancini, Ph.D. (Hon.)  
Marilyn Manning, Ph.D. (Chair)  
Nancy Monson, M.B.A. (on leave)  
Lynn Myhal, Ph.D.  
Paul Roy, Ph.D.  
Maggie Saunders, M.A.  
Judy Schavrien, Ph.D.  
Elaine Schmitz, M.A.  
Helena J. Sturnick, Ph.D.  
Christian von Bogdandy, M.B.A.  
Roz Wagner, B.A.

### CORE FACULTY:

Rosemarie Anderson, Ph.D.  
William Braud, Ph.D.  
Patricia Campbell, Psy.D.  
Ana Perez Chisti, Ph.D.  
Chris Dryer, Ph.D.  
Jan Fisher (Assistant Dean), Ph.D.  
Robert Frager, Ph.D.  
Arthur Hastings, Ph.D.  
Patrick Marius Koga, M.D., M.P.H.  
Olga Louchakova, M.D. Ph.D.  
Fred Luskin, Ph.D.  
Genie Palmer, Ph.D.  
Kartik Patel, Ph.D.  
Henry Poon, Ph.D.  
Shani Robins, Ph.D.  
Nancy Rowe, Ph.D.  
Judy Schavrien, Ph.D.  
Patricia Sohl, M.D., M.P.H.  
Charles Tart, Ph.D.  
Benjamin Tong, Ph.D.  
Jenny Wade, Ph.D.  
Kathleen Wall, Ph.D.  
Kate Wolf-Pizor, M.A., MFT

# AUDITED FINANCIAL REPORT FOR FISCAL YEAR JULY 1, 2005 – JUNE 30, 2006:

## ENROLLMENT SNAPSHOT:

<b>2006 Total Enrollment</b>	<b>420</b>
Residential MA	87
Residential Ph.D.	208
Global Ph.D.	87
Global Certificate/MA	38
<b>2005 Total Enrollment</b>	<b>400</b>
Residential MA	90
Residential Ph.D.	200
Global Ph.D.	70
Global Certificate/MA	40

## FUNDRAISING SNAPSHOT:

**GRAND TOTAL FY06 Gifts & Pledges:** \$193,400 (including pledge payments, restricted and unrestricted gifts)

**Total number of donors:** 164 (74 Alumni donors – 4.4% of alumni)

**Percent Board who give:** 100%

**Average Board gift:** \$1,212

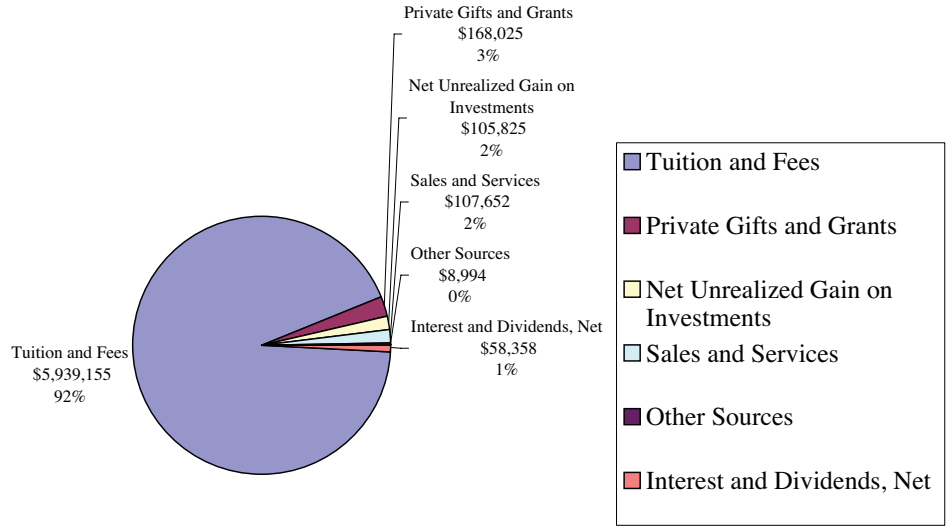
**Total Scholarship Funds Raised between 7/1/05 and 6/30/06:** \$65,489

**First Annual Online Auction:** \$8,489 (Total went to incoming students)

**Ernest Moore Endowed Scholarship Fund:** \$19,310 added to \$50,000 in ITP's existing endowed scholarship fund. (Interest of \$439 goes to scholarship)

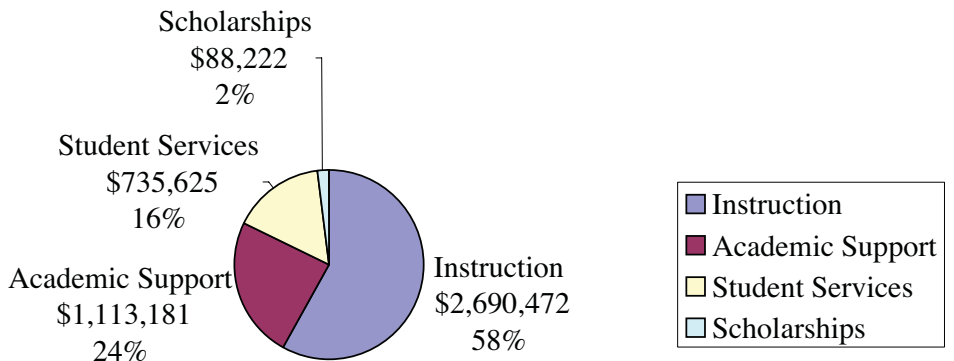
**Center for the Divine Feminine Scholarships:** \$28,000 (went to 17 students to support their work in the area of the Divine Feminine)

## ITP Income by Source



ITP is currently building its fundraising capabilities to reduce dependence on tuition and increase student scholarships.

## Program Services Expenses



75% of ITP's expenses go to Program Services (detail above). ITP easily exceeds the benchmark for nonprofits, which is that 70% of income should go to program expenses.

In 2005-2006 student scholarships were 2% of all ITP expenses – nearly double from the previous year.

Institute of Transpersonal Psychology  
STATEMENT OF ACTIVITIES

Year Ended June 30, 2006 with Comparative Totals for the Year Ended June 30, 2005

	2006			2005
	<u>UNRESTRICTED</u>	<u>TEMPORARILY RESTRICTED</u>	<u>TOTAL</u>	<u>TOTAL</u>
<b>REVENUE AND SUPPORT:</b>				
<i>Tuition and Fees</i>	\$ 5,939,155	\$ -	\$ 5,939,155	\$ 5,391,810
<i>Private Gifts and Grants</i>	31,670	136,355	168,025	171,795
<i>Net Unrealized Gain on Investments</i>	91,828	13,997	105,825	88,262
<i>Sales and Services</i>	107,652	-	107,652	99,719
<i>Other Sources</i>	2,347	6,647	8,994	53,926
<i>Interest and Dividends, Net</i>	47,376	10,982	58,358	37,816
<i>Total Revenue and Support</i>	6,220,028	167,981	6,388,009	5,843,328
<i>Net Assets Released from Restrictions</i>	124,178	(124,178)	-	-
<i>Total Revenue, Support and Net Assets released from Restrictions</i>	6,344,206	43,803	6,388,009	5,843,328
<b>EXPENSES:</b>				
<i>Program Services:</i>				
<i>Instruction</i>	2,690,472	-	2,690,472	2,397,099
<i>Academic Support</i>	1,113,181	-	1,113,181	964,328
<i>Student Services</i>	735,625	-	735,625	831,725
<i>Scholarships</i>	88,222	-	88,222	47,096
<i>Total Program Services</i>	4,627,500	-	4,627,500	4,240,248
<i>Supporting Services:</i>				
<i>Management and General</i>	986,665	-	986,665	766,600
<i>Fundraising</i>	239,288	-	239,288	253,589
<i>Marketing</i>	313,946	-	313,946	256,548
<i>Total Supporting Services</i>	1,539,899	-	1,539,899	1,276,737
<i>Total Expenses</i>	6,167,399	-	6,167,399	5,516,985
<i>CHANGE IN NET ASSETS BEFORE NON-RECURRING ITEM</i>	176,807	43,803	220,610	326,343
<i>Non-Recurring Expenses Related to Relocation to New Building</i>	-	-	-	1,728
<i>CHANGE IN NET ASSETS</i>	176,807	43,803	220,610	324,615
<i>NET ASSETS, Beginning of Year</i>	2,211,616	377,462	2,589,078	2,264,463
<i>NET ASSETS, End of Year</i>	\$ 2,388,423	\$ 421,265	\$ 2,809,688	\$ 2,589,078

For a complete financial statement, go to [www.itp.edu](http://www.itp.edu), click on Docutek E-Reserves and click on ITP Finance and Administration.

# HONOR ROLL OF DONORS – JULY 1, 2005 - JUNE 30, 2006

## THANK YOU FOR YOUR SUPPORT

Each year, ITP receives many generous gifts from alumni, board members, staff, faculty, and friends of the institution. We are grateful to all our donors for gifts of any size and for continued support of the institute's mission to provide whole-person transformative education in transpersonal psychology. In so doing we all contribute, through our faculty, students and graduates, to the enrichment of human life.

In our first issue of Connections last Spring, we celebrated ITP's 30th Anniversary by honoring our lifetime donors over the institute's 30 year history. The following list, which will be published annually each Fall, includes only donors who have made gifts in the previous fiscal year ending June 30, 2006.

Note to donors: Despite our efforts to avoid errors, occasionally mistakes occur in producing the Honor Roll of Donors. If your name has been omitted or reported incorrectly, please accept our sincere apologies and notify the Office of Institutional Advancement at 650-493-4430 x 267 or [development@itp.edu](mailto:development@itp.edu).

If you have questions about the Honor Roll of Donors, or you wish to inquire about planned giving (trusts and bequests), naming opportunities, or ways to support ITP, please contact Tracy Byars, Director of Institutional Advancement. She can be reached at 650-4943-4430 x 267 or [tbyars@itp.edu](mailto:tbyars@itp.edu).

The following individuals and organizations have made gifts to ITP between July 1, 2005 and June 30, 2006:

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## **VOLUNTEERS MAKE A DIFFERENCE!**

We'd like to acknowledge and thank the hard working members of the ITP Community who volunteered their precious gifts of time and talent to ITP last year (July 1, 2005 through June 30, 2006). Their help made a great difference in many ways: including but not limited to the Board and Board committees, Center for the Divine Feminine, Admissions Mentoring Program, 30th Anniversary Gala, Graduation, Circles of Inquiry Events, Phonathon, Alumni Association, Alumni Reunions, Newsletters, and the Online Auction.

### THANK YOU FOR YOUR HELP AND SUPPORT

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**UPCOMING EVENTS**

FOR A COMPLETE LISTING OF EVENTS, INCLUDING DETAILS AND HOW TO REGISTER, PLEASE VISIT [WWW.ITP.EDU](http://WWW.ITP.EDU) AND CLICK ON EVENTS.

**OPEN HOUSE**

Tuesday, November 7, 7 - 9 pm. Special Guest Dr. Robert Frager, Founder of ITP and Director of the Spiritual Guidance Specialization Program

**CAREER RESOURCE CENTER**

ENHANCE YOUR PRESENTATION SKILLS WITH POWERPOINT BASICS  
 Wednesday, November 8, 5 - 6 pm, Gaia, with Christine Brooks

**INSTITUTE OF TRANSPERSONAL PSYCHOLOGY WORKSHOP**

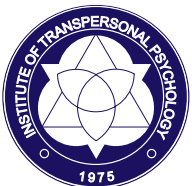
A PRACTICAL APPLICATION OF THE ENNEAGRAM with Mario Sikora  
 Friday, November 10, 6 - 9 pm, and Saturday, November 11, 9 am - 4:30 pm  
 At ITP, room to be announced

**GLOBAL SEMINARS**

TRANSPERSONAL HEALTH AND HEALING:  
 WORLD PSYCHOLOGIES OF WELL BEING  
 Saturday - Friday, January 6 - 12, 2007, Mercy Center, Burlingame



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